Alawadi
GENERAL TRADING GROUP
مجموعة العوادي للتجارة العامة

Al Awadi Group Of Companies

Executive Summary

- Leading trading group in Yemen
- Automotive and energy services
- Regional presence in KSA, Oman, UAE
- Focused on growth and excellence

Automotive Distribution

- Authorized Soueast dealer in South KSA
- Comprehensive After-Sales Service
- Genuine Spare Parts Distribution
- Fleet Management Solutions

Energy Services

- Oil & gas support services
- Procurement & logistics
- Technical solutions
- Infrastructure support

Regional Presence

UAE – Regional hub

KSA – Automotive distribution

Oman – Energy & trading

Yemen – Headquarters

Group Structure

Alawadi Group

- Ramz Al Taqa
- United Arab General Contracting
- Hassad Trading & Investment
- Al Awadi Oil Service
- Al Awadi General Trading

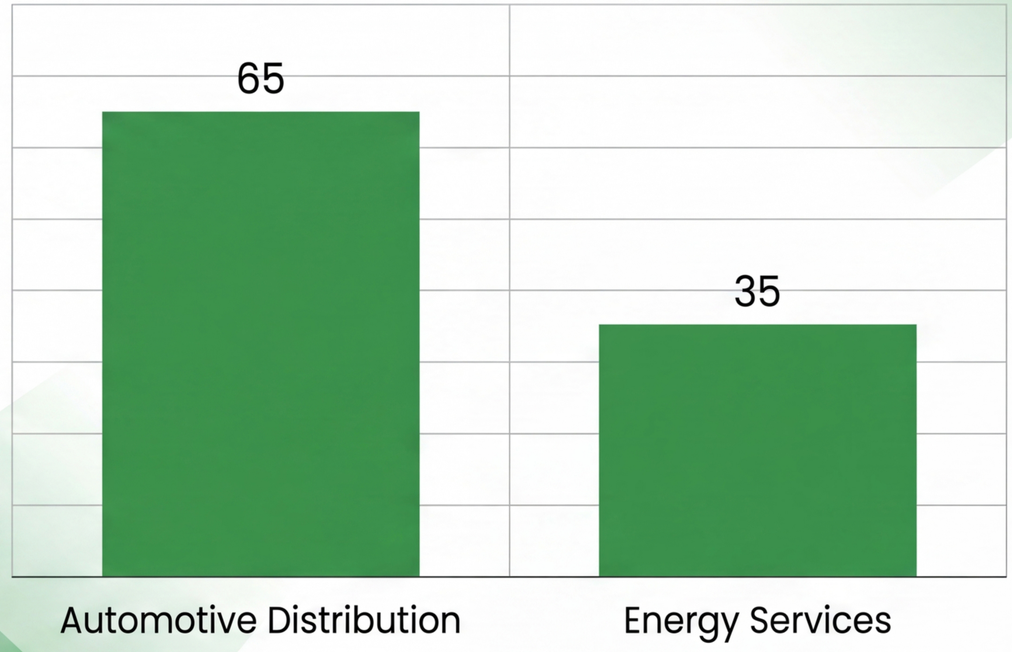
Market
Performance & Outlook

20% year-on-year growth
(in vehicle sales volume)

Expanding energy contracts

Focus on sustainable growth
and digital transformation

Revenue Contribution by Core Division



Multi-Brand Automotive Leadership

Dealer for leading Japanese and Chinese multi-brand vehicles in Yemen with comprehensive after-sales services.

2025 Sales Performance by Brand (Units Sold)

Brand	Units Sold
Toyota	**450**
BYD	153
Geely	85
Changan	135

Targeted Growth:
20%+ from 2026 onward

Automotive Sales

Service Center

Genuine Spare Parts

Skilled Maintenance

Customer Support

Company Profile / History

Oil & Gas

LPG

Automotive Showroom

Tire or Parts Business

Established 1970

Republic of Yemen

50+ years of excellence

Oil & Gas and Automotive sectors

Trusted trading group

Strengths

- ✓ Strong regional partnerships
- ✓ Proven market longevity

Services

- LPG distribution
- Spare parts distribution
- Vehicle operations

Basic Information

Country:
Yemen

City:
Aden

Founded:
1970

Capital:
USD 3,000,000

Representative:
Abdulrahman Alawadi

Main Brands:
Japanese & Chinese

Business Scope

Oil services and LPG supply

Automotive, batteries and tires distribution

Current Network of Automobile Business

Vehicles

Multibrand Japanese & Chinese vehicles

Showrooms

2 Showrooms

Service

3 After-Sales Centres

Location

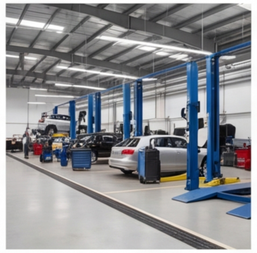
Aden showroom

Showroom Size

Approx. 2,000 sqm showroom area

Workshop Size

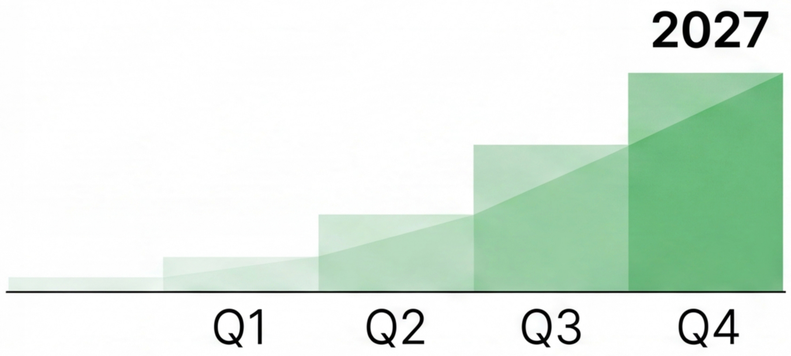
Approx. 2,500 sqm workshop area



Tires, Batteries & Parts Network

- Multi-brand tires, batteries and parts
- 6 Showrooms
- Retail network in Yemen
- Parts and accessories supply

Sales Network Plan



NETWORK GROWTH TARGETS

Total by end of 2027:
24 Locations

4 Exclusive Showrooms

6 Multibrand Showrooms

14 Sub Dealers

Planned network expansion for pickup showroom presence

THANK YOU

Committed to quality, growth, and regional excellence.